

Raising the Village Inc.

Financial Statements

For the Year Ended December 31, 2020



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Raising the Village Inc.

Opinion

We have audited the financial statements of Raising the Village Inc., (the "Organization"), which comprise the statement of financial position as at December 31, 2020 and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2020, and results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

THE POWER OF BEING UNDERSTOOD
AUDIT | TAX | CONSULTING

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

RSM Canada LLP

Chartered Professional Accountants
Licensed Public Accountants
May 31, 2020
Toronto, Ontario

Raising the Village Inc.
Statement of Financial Position
As at December 31, 2020

	2020	2019
Assets		
Current		
Cash	\$ 1,989,575	\$ 854,454
Donations receivable	137,049	19,934
Amounts receivable	60,199	6,049
HST recoverable	4,052	2,111
Prepaid expenses and other current assets	40,332	20,082
Seed inventory (Note 3)	100,841	-
	2,332,048	902,630
Tangible capital assets (Note 4)	175,766	25,863
	\$ 2,507,814	\$ 928,493

Liabilities

Current		
Accounts payable and accrued liabilities (Note 5)	\$ 104,471	\$ 68,494
Deferred contributions (Note 6)	54,059	592,588
	158,530	661,082

Net Assets

Unrestricted	2,349,284	267,411
	\$ 2,507,814	\$ 928,493

Contingency (Note 11)

Approved by the Board

 Director

 Director

Raising the Village Inc.
Statement of Operations and Changes in Net Assets
Year Ended December 31, 2020

	2020	2019
Revenue		
Donations and grants (Notes 7 and 9)	\$ 5,013,350	\$ 2,161,847
Other	19,533	1,260
	5,032,883	2,163,107
Expenses		
Programs		
International programs (Note 8)	2,448,329	1,761,466
Support		
Fundraising (Note 8)	129,648	111,518
Administration (Note 8)	151,154	116,996
Amortization	22,046	1,763
	2,751,177	1,991,743
Excess of revenue over expenses before the undernoted item	2,281,706	171,364
Other expenses		
Foreign exchange loss	(199,833)	(59,248)
Excess of revenue over expenses	2,081,873	112,116
Net assets, beginning of year	267,411	155,295
Net assets, end of year	\$ 2,349,284	\$ 267,411

Raising the Village Inc.
Statement of Cash Flows
Year Ended December 31, 2020

	2020	2019
Cash provided by (used in)		
Operations		
Excess of revenue over expenses	\$ 2,081,873	\$ 112,116
Items not affecting cash		
Amortization	22,046	1,763
	2,103,919	113,879
Net changes in non-cash working capital		
Donations receivable	(117,115)	(11,421)
Amounts receivable	(54,150)	(5,416)
HST recoverable	(1,941)	(1,131)
Prepaid expenses	(20,250)	(4,075)
Seed inventory	(100,841)	-
Accounts payable and accrued liabilities	35,977	37,583
Deferred contributions	(538,529)	273,872
	1,307,070	403,291
Investing		
Purchase of tangible capital assets	(171,949)	(27,626)
Net change in cash	1,135,121	375,665
Cash, beginning of year	854,454	478,789
Cash, end of year	\$ 1,989,575	\$ 854,454

1. DESCRIPTION OF ORGANIZATION

Raising the Village Inc. ("RTV") is a not-for-profit corporation incorporated on January 1, 2015 under the Canada Not-for-profit Corporations Act and is a registered charity under the Income Tax Act (Canada). It is exempt from income taxes and is able to issue donation receipts for income tax purposes.

RTV partners with some of the most remote and impoverished communities in Sub-Saharan Africa. Together they design sustainable community-based projects to address a village's most significant challenges in the areas of healthcare, water and sanitation, agriculture and nutrition, and community development.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations. Outlined below are those policies considered particularly significant for RTV.

Revenue Recognition

RTV follows the deferral method of accounting for contributions, which include donations and grants. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Externally restricted contributions and grants are recognized as revenue in the year in which the related expenses are recognized. All revenues are recognized only after collectability is reasonably assured.

Financial Instruments

RTV initially measures its financial assets and liabilities at fair value. RTV subsequently measures its financial assets and financial liabilities at amortized cost. Financial assets measured at amortized cost include cash, donations receivable and amounts receivable. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

Financial assets measured at cost or amortized cost are tested for impairment when there are indicators of impairment. The amount of a write-down, if any, is recognized in the statement of operations. Reversals of impairment are recorded to the extent that the value has increased, up to the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of a reversal is recognized in the statement of operations.

Seed Inventory

Seed inventory represents seeds purchased in advance of planning to be distributed at appropriate times to communities. Seeds are valued at cost, net of provision for unusable seed. Seed inventory is expensed in international programs as used.

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Tangible Capital Assets

Tangible capital assets are recorded at cost. Amortization is provided on a straight-line basis over the estimated useful lives of the assets less estimated disposal value as follows:

Vehicles	3-5 years
----------	-----------

When conditions indicate the carrying value of a capital asset is impaired, it will be written down to the asset's fair value or replacement cost, with the write-down recorded as an expense in the statement of operations and changes in net assets. Write-downs will not be reversed.

Donated Services

RTV receives assistance from volunteers in the carrying out of its activities. Because of the difficulty of determining their fair value, donated services are not recognized in these financial statements.

Allocation of Expenditures

RTV management spends a significant amount of time managing and monitoring its international programs. RTV allocates a portion of its Canadian salary and benefits and office rent from administration to international programs at the year end based on estimated time spent to support the international programs. The percentage allocated is reviewed annually.

Foreign Currency Transactions

Monetary assets and liabilities denominated in foreign currencies are translated into Canadian dollars using year-end exchange rates. Revenues and expenses are translated throughout the year at the average monthly exchange rate for the month in which the transaction occurred. Exchange gains and losses are recorded in the statement of operations.

Use of Estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenue and expenses during the year. Actual results could differ from those estimates.

Significant areas requiring the use of management estimates relate to estimated useful life of capital assets, the allocation of expenses to international programs and fundraising and recognition of restricted contributions in revenue.

Raising the Village Inc.
Notes to Financial Statements
December 31, 2020

3. SEED INVENTORY

	2020	2019
Balance, beginning of year	\$ -	\$ -
Purchased during the year	215,988	-
Included in international programs	(115,147)	-
Balance, end of year	\$ 100,841	\$ -

During the year, RTV expensed \$28,964 (2019 - \$Nil) to international programs for seed damage and losses.

4. TANGIBLE CAPITAL ASSETS

	Cost	Accumulated Depreciation	2020	2019
Vehicles	\$ 199,575	\$ 23,809	\$ 175,766	\$ 25,863

During the year RTV expensed motorcycles, furniture, equipment, computer equipment totaling \$69,641 (2019 - \$5,381). These expenses were included in international programs on the statement of operations and changes in net assets.

5. GOVERNMENT REMITTANCES

Included in accounts payable and accrued liabilities are amounts payable to the Canadian and Ugandan governments with respect to salary withholdings of \$65,315 (2019 - \$25,328).

6. DEFERRED CONTRIBUTIONS

During the year RTV received restricted contributions and grants related to its international programs as follows:

	2020	2019
Balance, beginning of year	\$ 592,588	\$ 318,716
Restricted contributions received	437,693	726,106
Amounts recognized in revenue	(976,222)	(452,234)
Balance, end of year	\$ 54,059	\$ 592,588

Raising the Village Inc.
Notes to Financial Statements
December 31, 2020

7. DONATIONS AND GRANTS

	2020	2019
Total donations and grants received in the year	\$ 4,474,821	\$ 2,435,719
Deferred revenue from previous years brought into income	592,588	318,716
Revenues for future periods included in deferred revenue	(54,059)	(592,588)
Recognized donations and grants	\$ 5,013,350	\$ 2,161,847

8. ALLOCATION OF EXPENSES

During the year, Canadian salary and benefits and rent expenses totaling \$387,979 (2019 - \$314,031) were allocated amongst various activities as follows:

	Rent	Salary and Benefits	2020	2019
International programs	\$ 7,597	\$ 203,660	\$ 211,257	\$ 157,160
Fundraising	-	118,639	118,639	84,429
Administration	2,882	55,201	58,083	72,442
	\$ 10,479	\$ 377,500	\$ 387,979	\$ 314,031

9. RELATED PARTY TRANSACTIONS

RTV received donations and contributions in the amount of \$28,545 (2019 - \$41,275) from the Executive Director, Board members, and their close relatives.

All transactions were recorded in the normal course of business operations at the exchange amount.

10. RISK MANAGEMENT

Credit Risk

Financial instruments that potentially subject RTV to concentration of credit risk consist primarily of cash and donations receivable. These instruments contain a risk of counterparties failing to discharge their responsibilities. RTV deposits its cash with high credit quality financial institutions in Canada and Uganda. RTV manages risk related to donations receivable through proactive collection policies. The carrying amounts of financial assets on the statement of financial position represent the organization's maximum credit exposure at year end.

10. RISK MANAGEMENT (Cont'd)

Foreign Currency Risk

RTV undertakes transactions in foreign currencies and therefore is subject to gains and losses due to fluctuations in foreign currency exchange rates. A significant portion of this risk relates to programs RTV supports in Uganda, which operate in Uganda shillings. RTV has not entered into any hedging instruments to mitigate this foreign currency risk. RTV monitors exchange rates and prioritizes the use of funds subject to exchange risk before using other funds.

11. CONTINGENCY

On January 31, 2020, RTV was issued a summons in a civil suit in Uganda concerning a livestock purchase order of 229 goats in June 2019. RTV deems the suit to be without merit. The supplier could not fulfill the order with the contracted specifications and failed to attend multiple scheduled meetings to review purchase order requirements or animal verifications for distribution. Unable to reach the supplier, RTV reopened the open contract bidding process. The total damages sought equal 39,745,000 UGX, an estimated \$14,000 CAD. RTV has filed for case dismissal and awaits a court ruling.

12. COVID-19

On March 11, 2020, the World Health Organization assessed the coronavirus outbreak (COVID-19) as a pandemic. In Uganda, where RTV operates, additional screening measures from international flights were established as early as February 11, 2020, with increasing restriction recommendations for the general public.

Early on, RTV was deemed an "essential service" across all of its operating districts by the Ugandan President's office. The field offices continued programming with teams focused on the critical activities of Water, Sanitation and Hygiene (WASH) and Food Security in partner communities. We expect COVID-19 to remain a concern in Uganda with area-specific implications in 2021-2022.